

## **Quarterly Statement Q1 2022**

CEWE Stiftung & Co. KGaA May 11, 2022

#### The CEWE-Group

#### EUROPE'S LEADING PHOTO SERVICE AND ONLINE PRINTING PROVIDER

From its beginnings in 1912, CEWE has established itself as the first choice as a photo service for anyone looking to make more of their photos. The company's CEWE PHOTOBOOK in particular stands for this, with multiple awards and significantly more than six million copies sold every year. Customers can obtain further personalised photo products through the brands CEWE, WhiteWall and Cheerz, for instance – and from many leading European retailers. These brand worlds inspire customers to produce a wide range of creative designs with their personal photos, and customers entrust the company with more than 2 billion photos every year.

In addition, for the still young online printing market the CEWE Group has established a highly efficient production system for printed advertising media and business stationery. Billions of quality printing products reliably reach their customers via the distribution platforms SAXOPRINT, LASERLINE and viaprinto every year.

The CEWE Group is committed to a sustainable corporate management philosophy which is also supported by the Neumullers, the company's founding family and anchor investor, and has been recognised with multiple awards: for its long-term business focus; its fair, partnership-based relationships with customers, employees and suppliers; and for assuming social responsibility while pursuing an environmentally friendly approach and conserving resources. For instance, all CEWE brand products are produced on a climate-neutral basis.

The CEWE Group is present in 21 countries, with 4,000 employees. The CEWE share is listed in the SDAX index.



## **Key Indicators CEWE-Group**

21

EUROPEAN COUNTRIES

**27** 

DISTRIBUTION OFFICES

692.8

MILION EUROS
TURNOVER IN 2021



>20,000

**CEWE PHOTOSTATIONS** 



20,000

RETAILERS SUPPLIED



5.65

MILLION CEWE PHOTOBOOKS IN 2021



2.18

BILLION PHOTOS PRODUCED IN 2021

4,000

**EMPLOYEES** 



14

PRODUCTION PLANTS



## **Premium Quality with Leading Brands**

**PHOTOFINISHING** 











RETAIL









COMMERICIAL ONLINE PRINTING









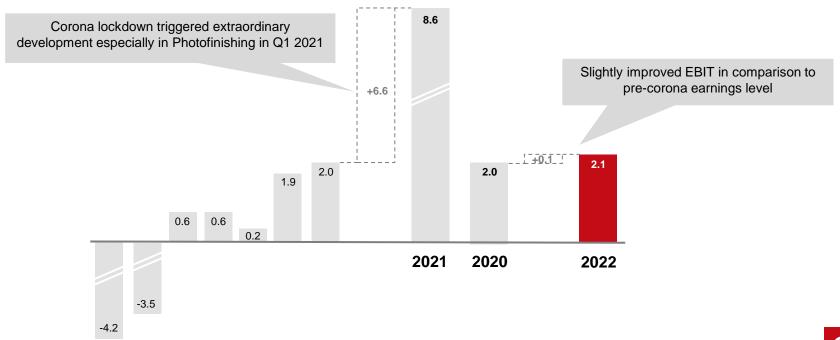
# CEWE with slightly improved EBIT in Q1 vs. pre-Corona level: Targets 2022 confirmed

- At 138.9 million euros, Group turnover were -4.8% below the previous year's sales, which were heavily influenced by Corona. The "stay-at-home" effect had particularly boosted demand for photographic products during the previous year's lockdown. As expected, this special development was not repeated. As planned, Group EBIT improved slightly vs. pre-Corona level to 2.1 million euros (Q1 2020: 2.0 million euros). In the same quarter of the previous year, Q1 2021, EBIT jumped to an exceptionally strong 8.6 million euros driven by the lockdown special development in photofinishing.
- As expected (due to the strong lockdown effect in the previous year's quarter), turnover in the
   Photofinishing business segment was reduced by -9.9% to 112.6 million euros, with EBIT reaching 2.5 million euros.
- Commercial Online-Print increases significantly compared to the lockdown-weakened previous year and achieves a turnover increase of 38.8% with 17.8 million euros. EBIT improves to -0.3 million euros (EBIT Q1 2021: -0.6 million euros).
- Hardware Retail is well positioned and, with an optimized store structure, achieves a turnover growth of 4.0% to 6.5 million euros. EBIT improves to -0.3 million euros (EBIT Q1 2021: -0.4 million euros).
- Targets 2022 are confirmed.



# As expected, the previous year's corona-driven EBIT-development did not repeat

Group-EBIT in Q1 in million euros



#### Letter to our Shareholders



#### Q1 2022 back to pre-pandemic EBIT level

As 2022 begins, life in many European countries is emancipating itself from the grip of the Corona pandemic. Relaxations of the Corona measures are increasingly shaping the situation. While the emerging normalizations have not yet fully restored CEWE's turnover to pre-Corona levels (5.1% below Q1 2020 turnover). This overall solid development of turnover and the homework in terms of cost reduction completed during the pandemic period have together resulted in a Group EBIT of 2.1 million euros. This is clearly back at the pre-Corona flight level of €2.0 million (Q1 2020), €1.9 million (Q1 2019) and prior year quarters, which contributed significantly less and even with a traditionally negative EBIT prior to 2015. So we are back to the usual seasonality, after all the Corona confusion.

#### Q1 2021 was overshadowed by positive lockdown effects in photofinishing

We all still remember the direct quarter of the previous year as - for the time being - the last hard lockdown quarter. This had very positive effects on sales and earnings in the main segment Photofinishing compared to the last, normal pre-Corona quarter Q1 2020. As a result, Group EBIT in Q1 2021 jumped by 6.6 million euros to 8.6 million euros. This large demand effect, which already accompanied us in Q2 and also especially in Q4 of the main Corona year 2020, has now significantly decreased in the reporting quarter.

#### Returning holiday/long distance travel, family celebrations and other photo occasions will provide ordering opportunities

For all companies, inflation, general price increases and potential effects of the Ukraine war are currently difficult to assess, externally determined factors on their own business development. We are naturally working to counter these with price increases and cost reductions. Therefore, we are particularly pleased that with the continuing corona normalization, many people are again increasingly going on vacation (long-distance) trips, celebrating confirmations, weddings and birthdays with family and friends - to which they are invited with CEWE greeting cards - and then again taking many photos that are worth capturing with CEWE photo products: In a CEWE PHOTOBOOK, a calendar or a high-quality wall decoration. Currently, we are already seeing the return of travel photos in the orders placed by our customers. And positive statements from the travel industry about the booking situation and its prospects for the summer business make us optimistic for the coming months.



#### Easings are also increasingly noticeable in Commercial Online-Print and Retail

In contrast to Photofinishing, which benefited from lockdowns in the short term, Commercial Online-Print and Retail suffered from the lockdown situation in the same quarter of the previous year. The start of normalization is all the more clearly noticeable there: Retail achieved a 4.0% increase in sales, even with an optimized/reduced store structure, and reduced the usual loss at the beginning of the year by 0.2 to -0.3 million euros. Commercial Online-Print increased by 38.8% in sales - still below pre-Corona sales levels, but on a trend in the right direction. As a result, it has detached itself from the insurance benefit of the short-time work payment and still increased EBIT by 0.4 to -0.3 million euros. Here, too: The direction is right; the recovery can come.

#### 13th dividend increase in succession proposed

The presentable results for 2021 have prompted the Executive Board and Supervisory Board to again propose a dividend increase, this time to 2.35 euros/share, and to put this to the vote at the Annual General Meeting on June 15, 2022. This would then be the 13th dividend increase in succession. Many employees are shareholders themselves. Many are therefore aware that CEWE, with this history of dividend increases, is one of a very small group of companies in Germany to have achieved this. We want to maintain this position.

#### Enjoy the summer ... feel free to fill your store of beautiful memories again

The relaxation of the pandemic rules is now upon us. This gives us all the chance to travel and celebrate again. Take advantage of this too ... it's good for all of us to do so again. And for your company CEWE this means - as explained: the stocks of photos are filling up again, the first orders are coming in; the real order volume will reach us - as always - in the fourth quarter, when the weather is poorer again and with Christmas just around the corner. Then, too, we will be happy to be at your service again.

Yours



## Comeback of international (vacation) travel on the horizon: Consumers' stock of images is growing again

Geographical location of photos taken in CEWE production around the Easter (vacation) period





#### **Travels come back**

#### Handelsblatt

WOCHENENDE 6./7./8. MAI 2022, NR. 88

"People are traveling again. We expect more tourists on board this summer than ever before."

Lufthansa-CEO Carsten Spohr

#### Handelsblatt

MITTWOCH, 4. MAI 2022, NR. 86

"Tour operators report bookings back at pre-pandemic levels."



German travel operators are enjoying good business.

"We expect a strong summer."

TUI-CEO Friedrich Joussen

"Our customers have a lot of catching up to do."

TUI Head of Germany Stefan Baumert

"Bookings are good for the entire Easter vacation period until fall, better than expected in many cases, and exceeding 2019 pre-Corona numbers in highly desired destinations."

FTI Touristik CEO Ralph Schiller



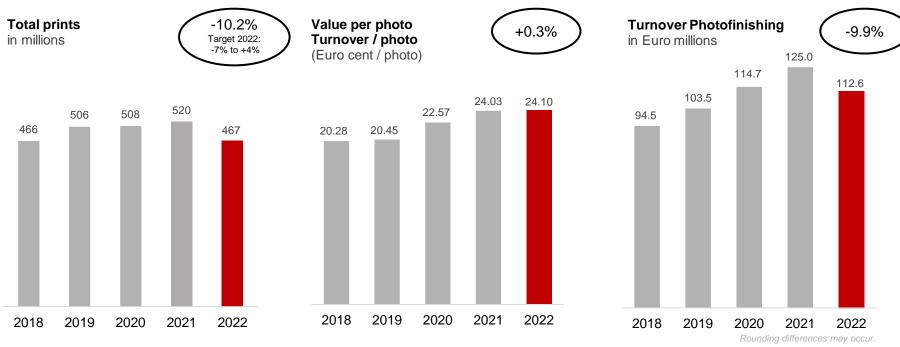
## **Agenda**

#### 1. Business segment Photofinishing

- 2. Business segment Commercial Online-Print
- 3. Business segment Retail
- 4. Business segment Other
- 5. Results CEWE-Group
- 6. Financial Report
- 7. Notes



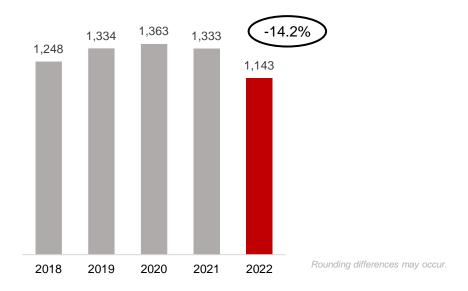
## Number of prints and turnover Photofinishing Q1



In the previous year's Q1 2021, the Corona-related "stay-at-home" effect in the lockdown of the first three months had a particularly positive impact on demand for photographic products; as expected, this special development was not repeated in this year's opening quarter

#### **CEWE PHOTOBOOK Q1**

Number in thousands

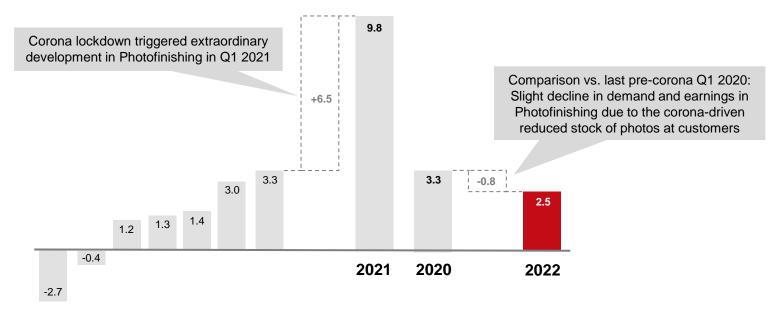


The classic multi-photo product in particular feels the temporary lack of pictures, which is mainly due to Covid related vacation restrictions (e.g. few to no long-distance trips)



## As expected, the previous year's extraordinary development in Photofinishing did not repeat

Photofinishing-EBIT in Q1 in million euros

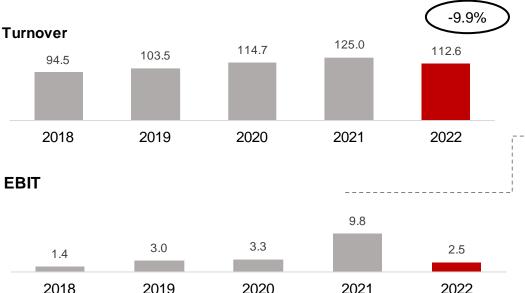


2014 2015 2016 2017 2018 2019 2020



## **Business Segment Photofinishing Q1**

in Euro millions



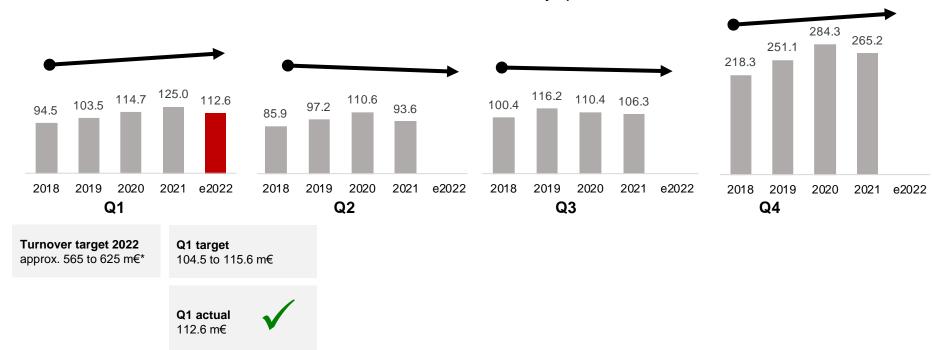
- The previous year's Q1 benefited strongly from the Corona-related "stay-at-home" effect
- As expected, this special development was not repeated in the first quarter of this year; instead: back to normal Q1

- Expected decline in turnover: The previous year's Q1 benefited particularly strongly from the so far last Corona/lockdown-driven "stay-at-home" effect; as expected, this special development was not repeated in view of the current "Corona normalization"
- Two Corona years (including vacation travel restrictions) reduced consumers' stocks of images: Turnover thus also slightly down compared to last pre-Corona Q1 2020
- As expected, EBIT back to pre-Corona levels and below the previous year's result, due to lack of revenue driven scale effects
- Social insurance payments in the form of short-time work payments amounting to only 61 thousand euros were made (Q1 2021: 129 thousand euros short-time work payments)
- Special effects Q1 2022: -0.9 million euros
  - Effects from purchase price allocation of Cheerz: -0.4 million euros
  - Effects from purchase price allocation of WhiteWall: -0.5 million euros
- Special effects Q1 2021: -1.0 million euros
  - Effects from purchase price allocation of Cheerz: -0.5 million euros
  - Effects from purchase price allocation of WhiteWall: -0.5 million euros



#### **Photofinishing-Turnover by Quarter**

Seasonal distribution: CEWE 2018 to 2022 – Share in turnover by quarter as a million

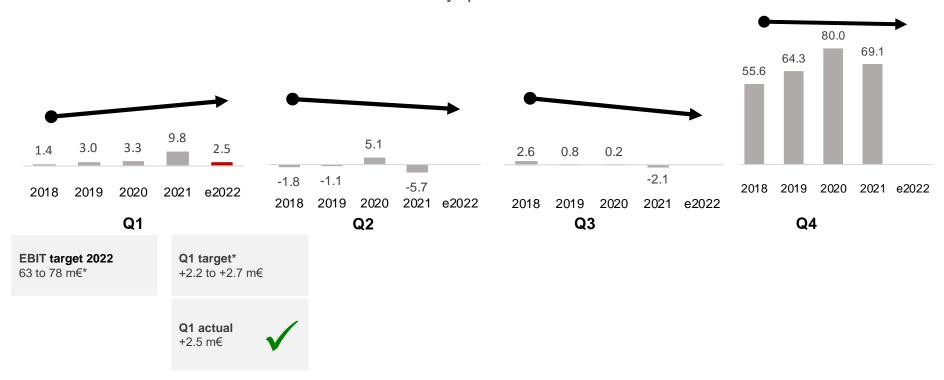


Photofinishing turnover in Q1 within planned target range as expected



## **Photofinishing-EBIT by Quarter**

Seasonal distribution: CEWE 2018 to 2022 – EBIT by quarter in Euro million



Photofinishing EBIT in Q1 within planned target range as expected



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#### **Commercial Online-Print**











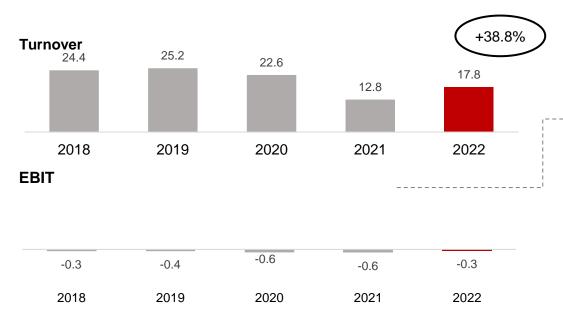


Business and advertising prints: flyers, business cards, stationery, packaging, promotional items, etc.



#### **Business Segment Commercial Online-Print Q1**

in Euro millions



> COP benefits from (post-Corona) recovery in B2B printing business and increases turnover, though not "back to normal", yet

COP benefits from the ongoing "Corona normalization" and significantly increases in sales; in the previous year's lockdown, COP was still under strong Corona influence with a sharp decline in sales in the B2B printing business

- Top line growth and further tight cost management improve EBIT
- Visible EBIT improvement +0.3 million euros; w/o +0.6 million euros short time work payments (received in previous Q1 2021)
   EBIT improved even +0.9 million euros
- Special effects Q1 2022: -0.1 million euros
  - Effects from purchase price allocation of Laserline: -0.1 million euros
- Special effects Q1 2021: -0.1 million euros
  - Effects from purchase price allocation of Laserline: -0.1 million euros



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## Retail with focus on photofinishing business



» Retail segment contains hardware revenue only, photofinishing business is shown in photofinishing segment



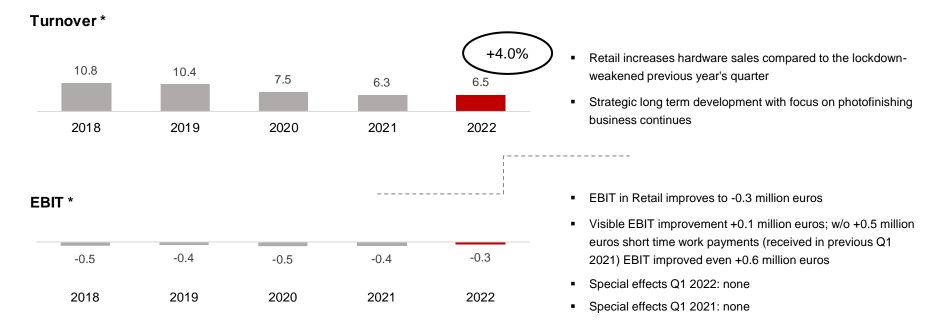
#### Retail with focus on photofinishing business





## **Business Segment Retail\* Q1**

#### in Euro millions



> Retail in sound position with optimized store structure



## **Agenda**

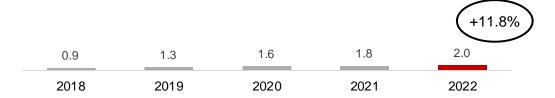
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#### **Business Segment Other Q1**

#### in Euro millions

#### Turnover



Structural and corporate costs and profits arising from real estate property and company investments are shown in the "other" business segment.

 The 2.0 million euros in turnover are exclusively attributable to futalis (Q1 2021: 1.8 million euros)

**EBIT** 

				0.1
-0.4	-0.3	-0.2	-0.1	
2018	2019	2020	2021	2022

 The segment's EBIT contribution improves mainly due to better income from real estate holdings and also due to the positive futalis result

> Others business segment increases turnover and slightly improves earnings



## **Agenda**

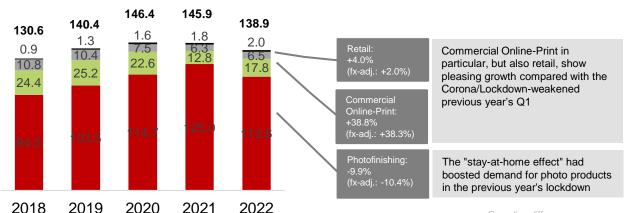
- 1. Business segment Photofinishing
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#### **Turnover Q1**

in Euro million





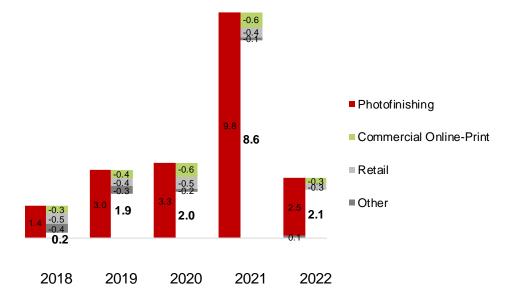
Rounding differences may occur.

- ■Photofinishing ■Commercial Online-Print ■Retail ■Other
- As expected, last year's Corona-generated boom in photofinishing was not repeated
- COP and RT pick up again compared to previous year's lockdown-weakened business



#### EBIT Q1

#### in Euro million



- > As expected, Group EBIT slightly improves vs. pre-Corona level
- In last year's Q1 2021, EBIT jumped to an outstandingly strong €8.6 million driven by the one-off lockdown special development in Photofinishing



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#### **Consolidated income statement Q1**

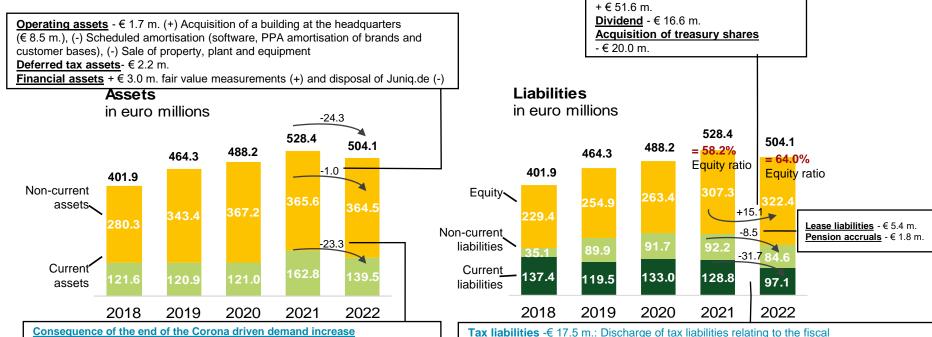
Q1 2021	% Turnover	Q1 2022	% Turnover	$\Delta$ as %	∆ m€
145.9	100.0%	138.9	100.0%	-4.8%	-7.0
-0.4	-0.2%	0.0	0.0%	89.9%	0.3
0.3	0.2%	0.3	0.2%	2.3%	0.0
5.7	3.9%	6.3	4.6%	11.7%	0.7
-33.4	-22.9%	-34.7	-25.0%	-4.1%	-1.4
118.1	80.9%	110.7	79.7%	-6.2%	-7.3
-47.0	-32.2%	-46.9	-33.8%	0.3%	0.1
-49.4	-33.9%	-48.6	-35.0%	1.6%	0.8
21.6	14.8%	15.2	10.9%	-29.7%	-6.4
-13.0	-8.9%	-13.1	-9.4%	-0.7%	-0.1
8.6	5.9%	2.1	1.5%	-75.7%	-6.5
0.1	0.0%	0.0	0.0%	-88.9%	0.0
-0.4	-0.3%	-0.3	-0.2%	13.9%	0.1
-0.3	-0.2%	-0.3	-0.2%	1.0%	0.0
8.3	5.7%	1.8	1.3%	-78.5%	-6.5
	145.9 -0.4 0.3 5.7 -33.4 118.1 -47.0 -49.4 21.6 -13.0 8.6 0.1 -0.4 -0.3	145.9 100.0% -0.4 -0.2% 0.3 0.2% 5.7 3.9% -33.4 -22.9% 118.1 80.9% -47.0 -32.2% -49.4 -33.9% 21.6 14.8% -13.0 -8.9% 8.6 5.9% 0.1 0.0% -0.4 -0.3% -0.3 -0.2%	145.9         100.0%         138.9           -0.4         -0.2%         0.0           0.3         0.2%         0.3           5.7         3.9%         6.3           -33.4         -22.9%         -34.7           118.1         80.9%         110.7           -47.0         -32.2%         -46.9           -49.4         -33.9%         -48.6           21.6         14.8%         15.2           -13.0         -8.9%         -13.1           8.6         5.9%         2.1           0.1         0.0%         0.0           -0.4         -0.3%         -0.3           -0.3         -0.2%         -0.3	145.9         100.0%         138.9         100.0%           -0.4         -0.2%         0.0         0.0%           0.3         0.2%         0.3         0.2%           5.7         3.9%         6.3         4.6%           -33.4         -22.9%         -34.7         -25.0%           118.1         80.9%         110.7         79.7%           -47.0         -32.2%         -46.9         -33.8%           -49.4         -33.9%         -48.6         -35.0%           21.6         14.8%         15.2         10.9%           -13.0         -8.9%         -13.1         -9.4%           8.6         5.9%         2.1         1.5%           0.1         0.0%         0.0         0.0%           -0.4         -0.3%         -0.3         -0.2%           -0.3         -0.2%         -0.3         -0.2%	145.9         100.0%         138.9         100.0%         -4.8%           -0.4         -0.2%         0.0         0.0%         89.9%           0.3         0.2%         0.3         0.2%         2.3%           5.7         3.9%         6.3         4.6%         11.7%           -33.4         -22.9%         -34.7         -25.0%         -4.1%           118.1         80.9%         110.7         79.7%         -6.2%           -47.0         -32.2%         -46.9         -33.8%         0.3%           -49.4         -33.9%         -48.6         -35.0%         1.6%           21.6         14.8%         15.2         10.9%         -29.7%           -13.0         -8.9%         -13.1         -9.4%         -0.7%           8.6         5.9%         2.1         1.5%         -75.7%           0.1         0.0%         0.0         0.0%         -88.9%           -0.4         -0.3%         -0.3         -0.2%         13.9%           -0.3         -0.2%         -0.3         -0.2%         1.0%

Rounding differences may occur.

- (-) Stay-at-home effect in Q1-2021 makes year-on-year comparison difficult
  - (-) Huge growth (+ 38.8 %) in KOD and slight growth in Retail (+ 4.0 %) cannot compensate for Corona-related decline in FF (- 9.9 %)
  - (+) Slight increase in recharged operating costs due to inflation
  - (-) Cost of materials ratio increases in line with changed revenue structure FF  $\downarrow$  / KOD  $\uparrow$  / EH  $\uparrow$
  - (-) General price increases (inflation)
  - (-) Sales-driven lower costs of distribution
  - (+) Cost increases in premises, operating and administrative expenses



#### **Balance Sheet at 31 March**



vear 2020

Total comprehensive income

Other current liabilities - € 7.3 m.: Significant higher VAT liabilities in prior year

Trade payables - € 1.7 m.: Lower business volume

Consequence of the end of the Corona driven demand increase

- Cash € 31.8 m.
- **Income tax receivables** + € 10.9 m.: Normalised income tax prepayments
- **Inventories** + € 5.4 m.: Inventory build-up on-site finishing and commercial online printing, inventory reduction in Retail
- Trade receivables € 5.8 m.: Lower business volume

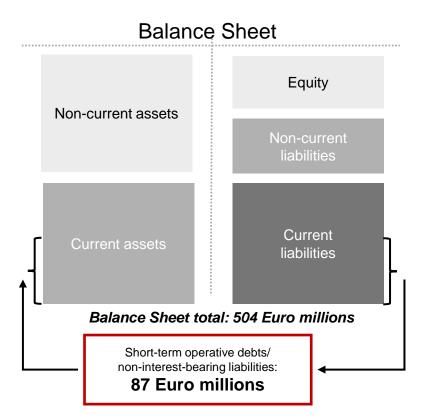
» Mainly end of the coronavirus-related one-off upswing causes total assets to decline by EUR 24.3 million

Strong Equity 64.0% due to the earnings situation, makes a higher financing contribution

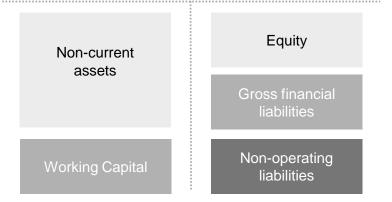
Blue = Corona-related



#### From Balance Sheet to Management Balance Sheet



#### Management Balance Sheet

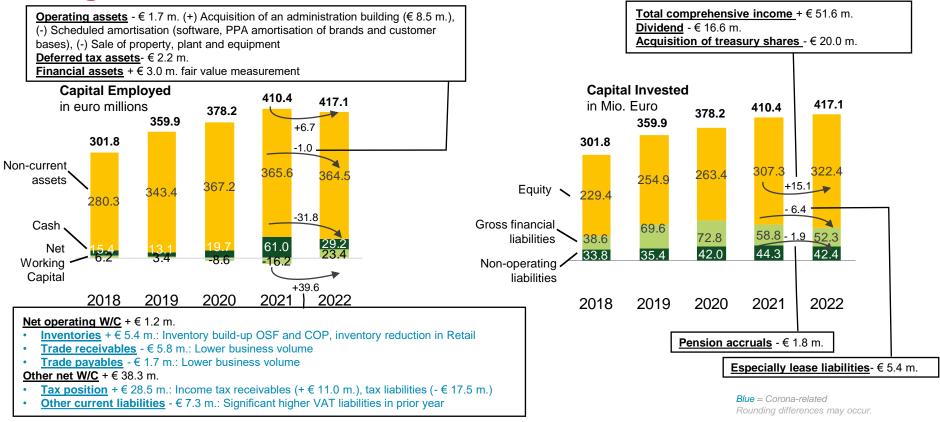


Balance Sheet total: 417 Euro millions

The Balance Sheet total is reduced to capital elements "to be paid for" (by way of dividends or interest) in the management balance sheet



## **Management-Balance Sheet at 31 March**



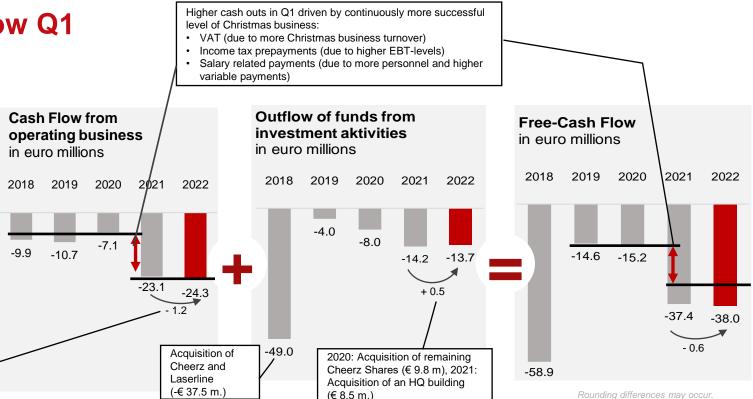
Capital employed increases by EUR 6.7 million due to the increase in net working capital, as a result of fading corona effects

» Acquisition of treasury shares and tax payments reduce cash position



#### Free cash flow Q1

- (-) € 8.5 m. lower result (total EBITDA and non-cash effects).
- (+) € 12.5 m. lower cash outs from net operating W/C (in the 4th quarter of 2021, the positive effect from cash ins was no longer occurred to the same extent as in the year 2020 and thus led to lower cash outs to retail partners and to suppliers (esp. mailorder providers) in Q1 2022.)
- (-) € 4.5 m. Corona-related higher cash outs in other net working capital (higher payments of VAT from Christmas business than in Q1 2021 after end of tax rate reduction) and import VAT effects which had reduced VAT payments in Q1 2021 relating to prior years.
- (-) € 0.8 m. higher income tax payments

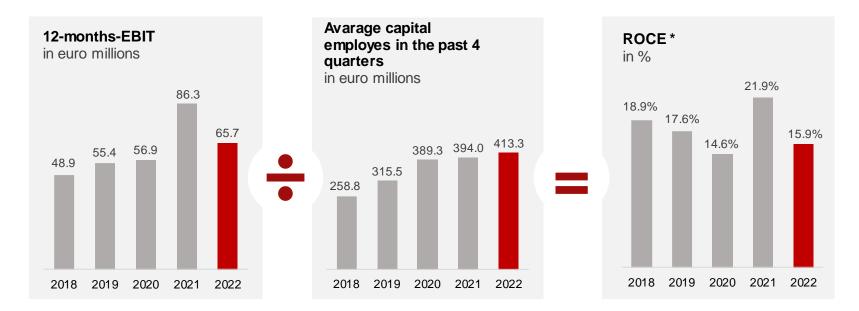


- » Lower customer payments during the Christmas season (mailorder business) result in lower cash outs to retail partners in Q1 2022
- » Purchase of an additional group HQ building leads to constant investment activities
- » Free cash flow stable at -38.0 million euros and not getting back at 2019 and 2020 levels, as

increasingly successful Christmas season of year before drives cash out in Q1



#### **ROCE Q1**



> Even after the end of the Corona-driven special development: ROCE of 15.9% higher than 14.6% in last pre-Corona period



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## **Consolidated income statement**

Figures in thousands of euros	Q1 2021	Q1 2022	$\Delta$ as %
Revenues	145,861	138,889	-4.8%
Increase / decrease in finished and unfinished goods	-357	-36	89.9%
Other own work capitalised	258	264	2.3%
Other operating income	5,675	6,337	11.7%
Cost of materials	-33,385	-34,739	-4.1%
Gross profit	118,052	110,715	-6.2%
Personnel expenses	-47,026	-46,908	0.3%
Other operating expenses	-49,428	-48,615	1.6%
EBITDA	21,598	15,192	-29.7%
Amortisation/Depreciation	-13,019	-13,104	-0.7%
Earnings before interest, taxes (EBIT)	8,579	2,088	-75.7%
Financial income	54	6	-88.9%
Financial expenses	-366	-315	13.9%
Financial result	-312	-309	1.0%
Earnings before taxes (EBT)	8,267	1,779	-78.5%
Income taxes	-2,519	-583	76.9%
Group earnings after taxes	5,748	1,196	-79.2%
Earning per Share			
Undiluted	0.80	0.17	-78.8%
Diluted	0.79	0.17	-78.5%



Es können sich Rundungsdifferenzen ergeben

#### **Consolidated balance sheet: Assets**

				$\Delta$ as %	∆ as %
Figures in thousands of euros	Mar. 31, 2021	Dec. 31, 2021	Mar. 31, 2022	Dec 31, 2021	Mar 31, 2021
Property, plant and equipment	211,775	212,383	215,475	1.5%	1.7%
Investment properties	17,439	17,091	16,970	-0.7%	-2.7%
Goodwill	77,758	77,758	77,758	0.0%	0.0%
Intangible assets	29,778	25,991	24,864	-4.3%	-16.5%
Financial assets	7,276	9,789	10,252	4.7%	40.9%
Non-current financial assets	1,611	1,194	1,186	-0.7%	-26.4%
Non-current other receivables and assets	1,041	882	1,295	46.8%	24.4%
Deferred tax assets	18,892	16,723	16,742	0.1%	-11.4%
Non-current assets	365,570	361,811	364,542	0.8%	-0.3%
Inventories	47,905	56,504	53,277	-5.7%	11.2%
Current trade receivables	35,843	78,916	30,049	-61.9%	-16.2%
Current receivables from income tax refunds	1,915	6,165	12,894	109%	573%
Current financial assets	3,210	2,910	2,526	-13.2%	-21.3%
Other current receivables and assets	12,889	8,837	11,555	30.8%	-10.3%
Cash and cash equivalents	61,042	84,389	29,236	-65.4%	-52.1%
Current assets	162,804	237,721	139,537	-41.3%	-14.3%
Assets	528,374	599,532	504,079	-15.9%	-4.6%

Rounding differences may occur.



## Consolidated balance sheet: Equity and liabilities

			$\Delta$ as %	$\Delta$ as %
Mar. 31, 2021	Dec. 31, 2021	Mar. 31, 2022	Dec 31, 2021	Mar 31, 2021
19,302	19,349	19,349	0.0%	0.2%
74,908	76,123	73,795	-3.1%	-1.5%
-8,606	-14,206	-27,424	93.0%	219%
221,730	254,568	256,690	0.8%	15.8%
307,334	335,834	322,410	-4.0%	4.9%
40,428	38,268	38,637	1.0%	-4.4%
2,661	2,202	2,785	26.5%	4.7%
413	398	406	2.0%	-1.7%
642	407	310	-23.8%	-51.7%
47,271	43,430	41,851	-3.6%	-11.5%
165	5	0	-100%	-100%
626	576	576	0.0%	-8.0%
92,206	85,286	84,565	-0.8%	-8.3%
21,004	4,013	3,522	-12.2%	-83.2%
7,235	3,020	3,027	0.2%	-58.2%
434	276	299	8.3%	-31.1%
10,416	9,846	9,860	0.1%	-5.3%
53,802	107,528	52,138	-51.5%	-3.1%
565	114	194	70.2%	-65.7%
35,378	53,615	28,064	-47.7%	-20.7%
128,834	178,412	97,104	-45.6%	-24.6%
528,374	599,532	504,079	-15.9%	-4.6%
	19,302 74,908 -8,606 221,730 307,334 40,428 2,661 413 642 47,271 165 626 92,206 21,004 7,235 434 10,416 53,802 565 35,378 128,834	19,302       19,349         74,908       76,123         -8,606       -14,206         221,730       254,568         307,334       335,834         40,428       38,268         2,661       2,202         413       398         642       407         47,271       43,430         165       5         626       576         92,206       85,286         21,004       4,013         7,235       3,020         434       276         10,416       9,846         53,802       107,528         565       114         35,378       53,615         128,834       178,412	74,908         76,123         73,795           -8,606         -14,206         -27,424           221,730         254,568         256,690           307,334         335,834         322,410           40,428         38,268         38,637           2,661         2,202         2,785           413         398         406           642         407         310           47,271         43,430         41,851           165         5         0           626         576         576           92,206         85,286         84,565           21,004         4,013         3,522           7,235         3,020         3,027           434         276         299           10,416         9,846         9,860           53,802         107,528         52,138           565         114         194           35,378         53,615         28,064           128,834         178,412         97,104	Mar. 31, 2021         Dec. 31, 2021         Mar. 31, 2022         Dec 31, 2021           19,302         19,349         19,349         0.0%           74,908         76,123         73,795         -3.1%           -8,606         -14,206         -27,424         93.0%           221,730         254,568         256,690         0.8%           307,334         335,834         322,410         -4.0%           40,428         38,268         38,637         1.0%           2,661         2,202         2,785         26.5%           413         398         406         2.0%           642         407         310         -23.8%           47,271         43,430         41,851         -3.6%           165         5         0         -100%           626         576         576         0.0%           92,206         85,286         84,565         -0.8%           21,004         4,013         3,522         -12.2%           7,235         3,020         3,027         0.2%           434         276         299         8.3%           10,416         9,846         9,860         0.1%

Rounding differences may occur.



#### **Financial schedule**

(insofar as already scheduled)

**15.06.2022** AGM 2022 (online)

09.08.2022 Publication H1 2022 Interim Report

**09.08.2022** Press release H1 2022

20.09.2022 Berenberg & Goldman Sachs German Corporate Conference 2022

21.09.2022 Baader Investment Conference 2022

11.11.2022 Publication Q3 2022 Quarterly Statement

11.11.2022 Press release Q3 2022

**29.11.2022** Deutsches Eigenkapitalforum 2022

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